



Sauk Valley Area chamber of commerce

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Volume III, Issue LXX

“Serving the Sauk Valley Area since 1912”

October 2011

Partnering for Success

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Quarterly Luncheon

“Professional Organizing”

Presented by
Ms. Nancy Korzyniewski

Wednesday, October 5
11:45 - 1:00 pm
RRCA Accounts Management
Community Room

To register
call 815-625-2400

October



Calendar of Events

Oct. 5, 11:45am	PWN Quarterly Luncheon
Oct. 6, 11am	100th Anniversary Events Sub-committee
Oct. 6, Noon	Executive Board Meeting
Oct. 6, 5:30pm	Hispanic Committee
Oct. 7, Noon	Sights & Sounds Meeting
Oct. 10	Columbus Day Chamber Office Closed
Oct. 11, 8am	Board Meeting
Oct. 11, 9am	Education Meeting
Oct. 12, Noon	100th Anniversary Committee Meeting
Oct. 13, Noon	Ambassador Luncheon
Oct. 14, 8:30am	100th Anniversary Research Sub-committee
Oct. 20, 7pm	Ag Committee Meeting
Oct. 21, 7:30am	Breakfast before Business
Oct. 26, Noon	PWN Committee Meeting
Oct. 27, 5-7pm	Business after Hours

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Sauk Valley Area Chamber of Commerce

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Kimberly Ewoldsen

EXECUTIVE ASSISTANT

Kande Chee

FINANCIAL SPECIALIST

Ronda Borgmann

EXECUTIVE COMMITTEE

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Sam Card

First Vice President

Tim Determan

Second Vice President

Rick Turnroth

Treasurer

Dave Noble

Past President

Susan Boyd

BOARD OF DIRECTORS

Term Ends December 31, 2011

Jon Byar, Midland States Bank
Barbara Majeski, Manpower
Tony Miller, Ward, Murray,
Pace and Johnson
Dave Noble, Wal-Mart D.C. #7024
Eric Shaffer, Sterling Federal Bank
Rick Turnroth, Turnroth Sign Company

Term Ends December 31, 2012

Jerry Binder, Sterling Public Schools
Susan Boyd, The Fitting Room
Tim Determan, Pinney Printing
John Gvozdjak, Frantz Manufacturing
Dana McCoy, CGH Medical Center
Karen Voss, Hospice of the Rock
River Valley

Terms Ends December 31, 2013

Sam Card, Samuel S. Card, CPA PC
Andy Neal, Wal-Mart Supercenter
Mary White, Community State Bank

DIVISION CHAIRPERSONS

Community Development

Susan Boyd

Economic Development

Sam Card

Organizational Affairs

Susan Boyd

Public Affairs

Rick Turnroth

From the Director's Desk:

Calling all Candidates!

I'm not talking political candidates I'm talking about local representation on the Chamber board. Do you want to have more impact on your business and on events taking place in the community? Is now the time for you to pursue a new volunteer opportunity? If so, maybe you should consider being a candidate for the Chamber's board of directors.

Every November, the Chamber holds its annual election for the Board of Directors. If you are a chamber member in good standing and are interested in serving on the board of directors I encourage you to call the Chamber office to learn more. The Sauk Valley Area Chamber of Commerce will have openings on the board and now is the time to submit your name and credentials if you wish to appear on the November ballot.

The Chamber board meets monthly and directors are asked to identify and approve policies that protect and advance the local business climate. In addition, directors are encouraged to attend monthly business after hours, special events and other activities supporting the chamber membership. We are looking for fresh ideas and individuals who want to be strong advocates for the Chamber and local business. If this sounds like a volunteer opportunity for you, call the Chamber office at 815-625-2400 to learn more or to enter your name for consideration. The term will be a three-year term with the potential for two renewals.

Kimberly Ewoldsen
Executive Director

Breakfast before Business

October 21, 2011
7:30 am

United Way

@
Woodlawn Arts Academy
3807 Woodlawn Rd., Sterling

Business after Hours

October 27, 2011
5 - 7 pm

Dyl's Deli

13464 Galt Road
Sterling

New Memberships:

Altorfer ~ 2809 W. Rock Falls Rd., Rock Falls, 815-625-8774
 Shield MC, Dixon Chapter ~ 815-440-3486, www.shieldmc.org
 State Farm Insurance ~ PO Box 296, Washington, IL, 309-838-8181



Membership Renewals -- *The Chamber would like to thank the following members for renewing their memberships during late August to mid-September 2011.*

- | | |
|------------------------------|--|
| A&A Flooring | Imprintable Memories |
| Ashford University | McDonald Funeral Home |
| Brandywine | Partners for Employ./Workforce Employ. Solutions |
| Brothers Flooring | Sauk Valley Container |
| Cobane Air Freight & Express | Sherwin Williams |
| Dairy Queen Brazier | Supreme Cleaners |
| Fusion Dichroic Jewelry | The Fitting Room |
| Habben, Ray | Tramec Hill Fastener Corp. |

Special Recognition

We would like to give special recognition to the following groups who provide extra support to the Sauk Valley Area Chamber of Commerce.

Members Investing over \$1000 in Dues

- Community State Bank
- Midland States Bank
- Sauk Valley Bank
- Sterling Federal Bank
- Sterling Rock Falls Clinic
- US Bank
- Wal-Mart D. C. #7024
- Ward, Murray, Pace & Johnson

- | | |
|----------------------------------|-------|
| Wal-Mart D.C. #7024 | 01/09 |
| Samuel S. Card, CPA PC | 05/09 |
| Koch, Wolf & Linnea | 01/10 |
| Dern Ins. Agency/State Farm | 02/10 |
| Sterling Noon Rotary | 03/10 |
| Northern IL Home Medical Supply | 04/10 |
| Whiteside County Enterprise Zone | 06/10 |
| Phil Mattox Ins. Agency | 01/11 |

- Kelly's Restaurant
- Kiwanis Club of Sterling
- Kramoski Insurance Agency
- Massage Works by Becky Murray, Inc.
- McCormick Financial Services
- Melton Seed & Service LLC
- Moore Tires, Inc.
- Penney Fillmer & John Lorentzen
- Pinney Printing
- Plainwell Brass, Inc.

110% Club Members

- 150% Club Members**
- | | |
|-------------------------------|-------|
| Sterling Moose Family Center | 10/89 |
| Abiding Word Church | 12/92 |
| Sterling Commercial Roofing | 08/94 |
| Clifton Gunderson, LLC | 11/96 |
| D & E Furniture | 02/99 |
| Amazing Grace of Sterling | 03/00 |
| United Electric | 12/03 |
| Froet Industries, LLC | 08/04 |
| Lance's Plumbing | 09/04 |
| Trissel Graham & Toole | 04/05 |
| InnerView, Inc. | 11/05 |
| Northwest IL Construction Co. | 04/06 |
| Illinois American Water | 02/08 |
| Wiersema Waste Service | 04/08 |
| Greater Sterling Dev. Corp. | 05/08 |
| Centennial Community Players | 11/08 |

- A & A Flooring
- Al J. Dieterle Decorating
- Andersen Statewide Buildings
- Bargain Exterminators
- Beautiful You Boutique
- Body & Sol Tanning
- Bushel Basket Candle Co.
- Cassens Drainage
- CGH Medical Center
- Dale Carnegie Training
- DeJonge Tax & Accounting, Inc.
- Destinations Travel Services, Inc.
- Edward Jones Investments / Rich Coon
- Freedom Bank
- Garage Door Specialists
- Hawkins-Cassens Insurance
- Imprintable Memories
- John Berge, CPA

- Prescott's
- Radio Ranch, Inc.
- Reitzel Roofing Company
- Rock Falls Comm. Development Corp.
- Rock River Ready Mix
- RRCA Accounts Management
- Schuneman Insurance Agency
- Sherwin Williams
- Showplace Antiques & Treasures
- Sinnissippi Centers
- Sinnissippi Townhomes
- Smeltzer Insurance Agency
- Team Underwires
- Twin Cities Insurance Agency
- Wendler Engineering Services, Inc.
- Whiteside County Genealogists

This extra effort and support is truly appreciated, so if you have the opportunity to express your sincere appreciation to these members, please do so!

Ambassador Spotlight

Angie Smith joined the Ambassador team in March. She is the Office Manager of Prophets Riverview and Apartment Manager for Riverview Estates, both part of the Good Samaritan Society's senior care facilities in Prophetstown. Angie enjoys working with seniors and helping to improve their quality of life. The biggest challenge she faces in her job is also a challenge for the industry overall - dealing with the constant cuts and changes within the Medicare system, as well as seeing how those cuts affect the seniors and their family members when making arrangements for care.



Angie joined the Ambassadors in order to branch out and be more involved in the community in which she lives and works. She is excited to become more involved with Chamber activities. She likes the support the Chamber provides to its members and the community stating, "The Chamber is the touch point for the entire community. When visitors come, they look to the Chamber to tell them what a community is about. The Chamber is also an advocate for business; we all need support from our peers from time to time and businesses are no different. The Chamber helps us all work together to make our community work."

8th Annual Lunch is on Us

A cool day in Central Park was the setting for the Chamber's "Lunch is on Us" picnic held during Illinois Chamber of Commerce week which was September 12 - 16. More than 100 Chamber members enjoyed BBQ pork, baked beans & coleslaw from Cindy Jean's Restaurant in Prophetstown and frozen custard compliments of Culver's. The annual event is a member appreciation event.



Sterling Mayor Skip Lee talks with Dawn Duncan, Amy Poci and Kristen Bauser of Country Inn and Suites.

Sports Injuries in Young Athletes



Wednesday, October 12 at 6:00 pm

Ryberg Auditorium, CGH Medical Center

Michael J. DeFranco, MD

Orthopaedic Surgeon, Sports Medicine & Shoulder Specialist

More young people are participating in sports today than ever before. As such, sports injuries among young athletes are also on the rise.

Join Dr. Michael DeFranco, Board Certified Orthopaedic Surgeon at CGH Medical Center, for a FREE program on sports injuries in young athletes (grade school through high school), including recommendations regarding conditioning and training. Dr. DeFranco will highlight how early and comprehensive care of orthopaedic injuries can help young athletes heal and return to activities with less risk of repeated injury.



To RSVP, please call 815-625-0400, ext. 5716 or REGISTER ONLINE at www.cghmc.com/sportsprogram.

New Member Spotlight Caring Center

The Caring Center will be hosting a Fun - Fundraiser on Saturday, October 29th, 6:00 - 9:00 pm at the Sterling Moose Lodge. Big band music of the 30's and 40's will be provided by "Main Avenue Jazz Band". Snacks and a Silent Auction will be enjoyed by all.

Advanced tickets are \$10 or \$15 at the door. Tickets are available at the Sauk Valley Area Chamber of Commerce or call Irene Nusbaum at 815-499-4953.

The Caring Center is a not-for-profit mission center operated solely on donations. Operation costs are paid for by dollars donated from churches, businesses, organizations and individuals.

Please note: the Caring Center has moved to 210 First Avenue, Sterling. They are open Monday and Wednesday, 10:00 am - 4:00 pm for shopping and dropping off donated items.



Pictured are (Left to Right) Dawn Powell, Donna Smith, Irene Nusbaum, Pastor Al Campbell and Matt Howze

FIESTA

The Sauk Valley Area Chamber of Commerce Hispanic Business Leaders Committee and Trabajando Juntos sponsored the Fiesta Fun Fair at the Latin American Social Club on Friday, September 16th. Participants showcased their business or organization to the Hispanic community with bilingual materials.

Chamber Ambassadors and Board members then rode in the Fiesta Parade on Saturday, September 17th.



Mary White, Community State Bank talks with Jill Ramirez, RE/MAX Sauk Valley.



Hospice of the Rock River Valley Festival of Trees



November 15-20
Woodlawn Arts Academy

For more information, call 815-288-3673 or visit www.hospicerockriver.org.

Presenting Sponsor CGH Medical Center



Job Promotion Need Not Cost a Lot

It seems like every politician in Washington has a jobs plan these days - or is at least promising one. While the focus is welcome, Americans are right to question whether the ideas are sound and whether all the talk will translate into action. At the U.S. Chamber of Commerce, we believe the time for rhetoric has come and gone. Twenty-five million Americans are unemployed, underemployed, have given up looking for work or are brand new in the workforce and can't find jobs. They deserve to hear detailed, common-sense ideas that will at least jump-start job creation. What they aren't interested in are empty promises or temporary, artificial government jobs that won't last but will add to the deficit.

There are some practical, private-sector ideas that can be quickly turned into action. We've put them together into a plan we're sending to the president and every member of Congress:

- Expand trade and global commerce. Congress has the tools to open new markets and create new American jobs by passing the pending free-trade agreements with South Korea, Colombia and Panama. Doing so would save 380,000 jobs and create hundreds of thousands of new jobs. The administration can immediately modernize export controls, allowing U.S. businesses to expand trade to the tune of 340,000 new jobs. We must also complete a Trans-Pacific Partnership and initiate trade talks with the European Union to spur U.S. exports to global economies. Congress can take immediate steps to safeguard 19 million intellectual-property-related jobs and create new ones by passing a patent-reform bill, along with legislation to shut down rogue websites.
- Produce more American energy. Let American energy workers responsibly develop all sources of domestic energy. By opening up offshore resources, we could create almost 250,000 new jobs. Expanding access to federal lands for oil and gas exploration would add 530,000 new jobs. Development of natural gas in the Marcellus Shale, as well as other resource-rich shale reserves, could generate 116,000 new jobs in Pennsylvania alone by 2020. And approval of the Keystone XL pipeline, connecting Canadian oil fields to refineries in Texas, would support 250,000 energy jobs.
- Speed up infrastructure projects. Passing a multiyear highway bill with adequate funding would enable states and communities to plan projects, hire employees and prevent layoffs. Removing regulatory and permitting obstacles to 351 stalled energy projects would create 1.9 million jobs annually. Eliminating impediments to \$250 billion in global private capital for infrastructure projects here at home could create 1.9 million jobs in 10 years.
- Welcome tourists and business visitors. The travel and tourism sector already accounts for \$700 billion in revenues and 7.4 million American jobs. We can create 1.3 million more jobs by 2020 just by restoring the U.S. share of the travel market to its 2000 level. We can do so by removing the hassle factor of visiting the United States, expanding the visa waiver program, promoting America as a premier travel destination and reforming the visa application process to ensure consistent, fair and timely procedures without compromising security.
- Streamline permits and provide regulatory certainty and relief. America's economy and job creators need relief from a staggering amount of new regulations and mandates. The president should issue an executive order prohibiting agencies from issuing discretionary regulations that would have a substantial economic impact - until the economy improves.
- Pass job-creating tax incentives. Congress should swiftly enact pro-growth tax measures that stimulate business expansion without adding to the deficit. A repatriation holiday - reducing taxes on profits earned overseas - could bring at least \$1 trillion back to America, creating 2.9 million jobs over two years of implementation. Congress should also temporarily reduce the capital-gains tax rate to help companies restore their balance sheets and free up cash for investment and hiring.

Timely action could significantly ease uncertainty, get existing capital off the sidelines, spur business and consumer activity and create American jobs - without adding to the deficit.

Now that Congress and the president are back in Washington, they must get to work so the 25 million Americans who are unemployed or underemployed can find work. Join us - and our network of three million businesses - in urging lawmakers to act now.

Thomas J. Donohue is the president and CEO of the U.S. Chamber of Commerce.



"Passport to Assets"

August's Chamber Business after Hours was hosted by the Sterling-Rock Falls Family YMCA, Sterling Public Schools & Newman Central Catholic High School. The event encouraged businesses to learn more about Assets.



Jerry Binder & Tad Everett, Sterling Public Schools and Andy Thornton & Marc Geil, Sterling Rock Falls Family YMCA



Several students that are part of the Sterling High School B.L.I.N.D. group and GPA were on-hand to share information on assets. Those in attendance learned the importance of sharing assets with others and the impact that can have on the overall health of the community.



CGH Medical Center was also recognized for their involvement and integration of Assets into the workplace and was named the first assets business of the month.



Tim Zollinger, Ward, Murray, Pace & Johnson; Ed Saunders, Trissel Graham & Toole and Amy Robbins, Sterling Rock Falls Family YMCA

Thanks to the Y, the schools and the students for a fun evening filled with learning to help strengthen our community!



New Ambassador Jacob Mango, THE National Bank and SVACC Board Member, Susan Boyd.



CGH Medical Center was presented with the "Asset Business of the Month" Award. Accepting the award was Dana McCoy.



Terry Brininger, New Millenium Directories and Ray Habben visit one of several information tables.



Janet Freed, Sterling Public Schools led the group in an asset ice-breaking exercise.

ASSET OF THE MONTH:

Community Values Youth

Young person perceives that adults in the community value youth.

Sauk Valley Area Chamber of Commerce members had an opportunity to talk jobs, regulations and more with Congressman Don Manzullo (IL-16) and Congressman Bobby Schilling (IL-17) at a recent legislative update event. The Congressmen wanted to host an open forum to give local business leaders and students a chance to voice their concerns. Both individuals remarked at the number of high school students that participated in the event with nearly 20 students making up the 60-member audience. Business leaders expressed concerns over how Congress in general forgot about the American public and the impact its holdout with the President over the debt ceiling had on Main Streets across the country. Students in the audience asked for help and suggestions on how to pay for college when assistance programs are losing funding and tuition rates continue to rise. Both legislators offered suggestions and promised follow up to a few of the students with specific questions.



Sue DeJonge, DeJonge Tax & Accounting, responds to a question from Congressman Manzullo.

During the event the Congressmen answered questions and offered updates to various pieces of legislation they have either sponsored or co-sponsored during the current legislative session. The event was received so well they indicated they would like to make this a quarterly event with the Chamber. Watch your email and chamber newsletter for details of the next Congressional update.



Congressman Schilling responds to a question.

Congressman Manzullo

www.manzullo.house.gov

Rockford Office: 415 South Mulford Road Rockford, IL 61108

Phone: (815) 394-1231 fax: (815) 394-3930

Congressman Schilling

www.schilling.house.gov

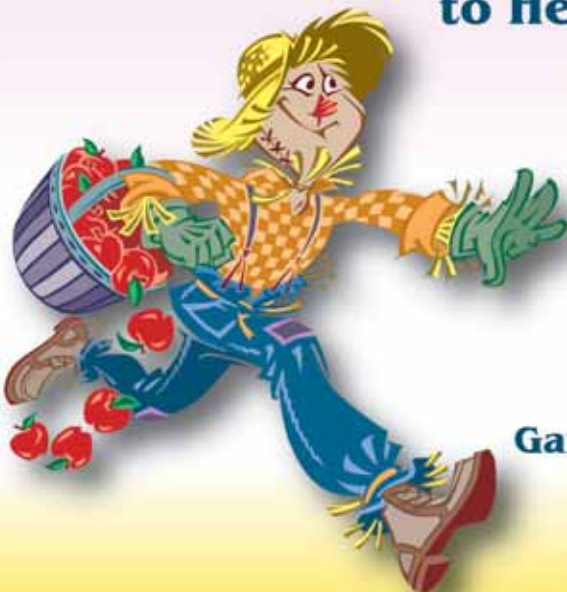
Moline Office: 3000 41st St Suite 2 Moline, IL 61265

Phone: (309) 757-7630 fax: (309) 757-7638

Follow the

Yellow Brick Road

to Health & Breast Cancer Awareness



Saturday, October 15

11 a.m. - 2 p.m.

Selmi's Farm Market

1206 Dixon Ave., Rock Falls

Join the Wizard of Oz characters for:

Games • Prizes • Fun for the Entire Family!

Breast Cancer Awareness Booths





DCEO Northwest News

By: *Teresa Kurtenbach, Northwest Region Manager - Opportunity Returns*
Illinois Department of Commerce & Economic Opportunity

Quad Cities Regional Economic Development Authority Expanded to Assist More Counties

Governor Pat Quinn has recently signed legislation to expand the Quad Cities Regional Economic Development Authority, which will encourage greater economic development in Northwest Illinois. The new law reflects Governor Quinn's aggressive business agenda that is creating jobs in every region of the state and growing the economy.

The legislation amends the Quad Cities Regional Economic Development Authority Act by expanding the geographic area of the authority. The authority currently includes Rock Island, Henry, Knox and Mercer counties. The new area will also include Jo Daviess, Carroll, Whiteside, Stephenson and Lee counties. The governing board of the authority will also be expanded, through this legislation, from 11 to 16 by adding a member from each of the five additional counties. New members will be appointed by each of their respective county board chairs.

Illinois law gives regional economic development authorities power to issue bonds on behalf of a company to help facilitate economic development. The Authority may also acquire, own, lease or sell property and improvements. The Quad Cities Regional Economic Development Authority focuses its development in three main project areas: manufacturing, not-for-profit and senior housing.

For more information:
Quad Cities Regional Economic Development Authority (QCREDA)
Andy Hamilton
andrewjhamilton@qcreda.com
866-325-7525

To contact Teresa about any DCEO program, phone 309-757-9484 or email teresa.kurtenbach@illinois.gov. You may also visit the web site at www.ilbiz.biz.

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AMBASSADOR REPORT

September has brought a flurry of fun activities throughout the Sauk Valley area. The month began with the annual Chamber Week cookout at Central Park. It is always a fun time talking with chamber members and of course enjoy delicious BBQ (Cindy Jean's) and frozen custard (Culvers)!

Next up was the Fiesta fun fair and parade. We had a wonderful day for the parade and looked very festive in our newly painted Chamber mobile! Big thank you goes out to all the ambassadors, board members and director who helped spiff up the chamber mobile, it looked beautiful!

The Customer Service Award for August was presented to Frary Lumber for helping a customer achieve the "kitchen of her dreams". They dealt with challenges very efficiently and ended up with a beautiful kitchen from top to bottom. Congratulations on a job well done!

A ribbon cutting was held September 22nd at the Chamber office for Shield MC, Dixon Chapter, a law enforcement motorcycle club. September 27th we held a ribbon cutting for Buffalo Wild Wings in Sterling. A big WELCOME goes out to both of these businesses.

To wind up a wonderful month we were entertained by Good Neighbor Care at Business after Hours. It was a great evening of Jazz by Felix and Fingers, delicious food and as always, a great deal of fun and networking.

Co-chairs:

Janna Groharing and Angie Delhotal, A&A Flooring



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www.shieldmc.org

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6 month rate: \$25

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6 month rate: \$60

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6 month rate: \$80

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6 month rate: \$100

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Save The Date
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Dixon, Illinois

"Tomorrow Is Here,"
and you're invited to join us for the ribbon cutting and
open house for KSB Hospital's new
Emergency Department and Surgical Unit.

See you on Oct. 16!!



KSB Hospital
403 E First Street
Dixon, IL 6121

Customer Service Award



Frary Lumber, Sterling, was presented with the Chamber's August Customer Service Award. They were nominated for helping a customer create the kitchen of their dreams. "They started out as simply my supplier and really became my support and management team. I am positive the outcome would have been much different had I not had them on my team," stated the nominator.

Congratulations Frary!

Frary Lumber is located at 2707 W. 4th Street, Sterling